



News from the Commercial Real Estate Organization of Choice

June 2008

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Making "CREW Connections"

Suzanne Mindt, CREW Sacramento President Elect

CREW Sacramento, the "Real Estate Organization of Choice." As members of CREW Sacramento we all have choices to make, both in our personal life as well as our business life. Have you chosen to get involved in CREW committees, events, activities and luncheons? Making "CREW Connections" is the goal set forth by the 2008 Sacramento board, with a commitment to provide as many opportunities to our members to make member to member connections. Doing business with each other is why we all joined CREW and now is the time to take advantage of the tools to make that happen.

A recent members-only event is a great example of one way several members made more "member to member" connections. On May 14th, Community West Bank sponsored an event that was attended by 30 CREW Sacramento members. The attendees participated in a blind coffee tasting (Pete's coffee is the now known as the CREW Cup of Choice) and each had an opportunity to give a 30 second commercial about themselves and their business. It was a fantastic way to get to know other members - I discovered new things about members whom I have known for years! This event was such a tremendous success that the board is planning another one in the near future. For those of you who were not able to attend - don't miss the next one!

Take advantage of the opportunities provided by CREW - you will

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CALENDAR

For more information on all of the events below, go to:
www.crewsacto.org

June 17
Board Meeting

June 20
Women Who Mean Business

be amazed at the results.

Suzanne Mindt
Vice President
Community West Bank

CREW Sacramento
President Elect

June 26
Golf Clinic
w/Susan Claycomb

July 10
July Luncheon

August 4
CREW Golf Classic

Sponsor Spotlight



CIT Small Business Lending provides specialized financing solutions:

- Up to 100% financing
- Purchase of real estate
- Purchase an existing practice/business
- Buy out a current partner
- Start-up practice/business financing
- Refinance balloon debt

Jennifer Mills
Sr. Regional Account Manager
O: 916.457.7360
F: 916.457.7381
Jennifer.Mills@CIT.com

Wine Donations



The Community Outreach Committee is now accepting donations of wine worth a minimum of \$15 per bottle for our **"instant wine cellar"** raffle. Each wine bottle collected will be tagged with a list of food pairings that best accompany that varietal and given away to one lucky winner! All proceeds will benefit CREW Foundation, the philanthropic arm of CREW Network. Be sure to attend the monthly programs as ticket sales and the **"instant wine cellar"** raffle will all take place at one future event!

For questions or to donate a bottle of wine please contact Mona Dmitrenko by email at monad@cdcloans.com or phone 916/230-6024 or Rosemary Reynolds by email at rosemary@madsenroof.com or phone 916/361-3327.

New Faces & New Places



CREW Golf Classic - August 4th

Registration is Open!

Registration is now open for the 23rd Annual CREW Sacramento Golf Classic in August. Gather some friends and get your spot!

[Sign up online](#) or [download the pdf](#) and register by mail or fax.

There are a few Hole Sponsorships still available. If you're interested in discussing sponsorship, please email Cara Trani at cara.trani@colliers.com.

CREW Golf Clinic

Need help with your swing? Get into the swing of things with Golf Instructor Susan Claycomb! The LPGA member/instructor will return this year to help you polish your game at the CREW Sacramento Golf Clinic, on Thursday, June 26th, 10:30am-3:00pm at Woodcreek Golf Course in Roseville. Cost is \$45 per person before June 1st (\$55 after), and includes instruction, practice balls, equipment (if needed), golf cart rental, lunch, rules guide and a tee package.

Spots are filling fast -sign up asap! To register contact Debbie Struhm by email debbies@roebbelen.com or telephone 916/939-8319.

For more info about Susan Claycomb, [visit her website](#).

Donations Needed

It's a great marketing opportunity-donate items for the Golf Classic swag bags. Put your name/logo in the hands of potential clients! There will be 175 bags. Interested? Contact Mona Dmitrenko at monad@cdcloans.com or 916/230-6024.

Also, we could use a few more gift baskets for the raffle and items for the silent auction. If you or your company is interested in donating or for more information...contact Suzanne Mindt at smindt@communitywestbank.com or 916/780-5535.

WELCOME NEW MEMBERS:

Kellie Stroud
Bank of America

Janet Scott
Scott Enterprises
Appraisal & Consulting

Danny Egan
JB Bostick

Jennifer Colosi
BFK Engineers

Lisa Stanley
CB Richard Ellis

CREW Connections



Crystal Gross with Indoor Enviromental Services and Christian Madsen with Madsen Roof Company, Inc. were introduced by Rosemary Reynolds (Madsen Roof) at the CREW Sacramento April luncheon. Christian asked Crystal for a proposal on mechanical work for a job Madson Roof Company was working on. Her bid came in and won, so Madsen and IES just completed that project together.

Now that's what CREW is about!



Thank you to those of you who participated in our 2008 Race for the Cure. Sacramento's 12th annual Race for the Cure was one of the largest running events in Northern California. The event was held at Cal Expo and the main event was a 5k (3.1 mile) walk. CREW members and friends raised \$2,180 towards the cause - which is to increase awareness and find a cure for breast cancer. It has grown from 2,039 participants in 1997 to over 24,000, raising over \$14 million for local breast care services. Remember to get exams regularly and join us next year for the event. Special thanks to Laurie Israel who was our top CREW member contributor at \$505. Again, thanks to all who donated and participated!

Call for Entries:
 Did you or your company recently join forces or combine your efforts with a fellow CREW Sacramento member which resulted in a successful transaction? We are looking for your deals to highlight in future editions of the CREW Sacramento newsletter. Send submissions to Stephanie Nordberg at stephanie@ges1031.com.

CONGRATULATIONS



Please join CREW Sacramento in congratulating Mary Norris, *CREW Sacramento President*, in her promotion to Vice President/ District Sales Manager of the Greater Sacramento and Delta District of Wells Fargo SBA Lending.

Way to go Mary!





CREW Sacramento was founded in 1982 by a group of women working in similar areas of the real estate profession who were interested in exchanging ideas and information. Since that time CREW Sacramento's membership has more than tripled and continues to be a growing organization, which meets regularly for educational luncheons, networking and socializing.

CREW Sacramento is dedicated to furthering the success and influence of women in all facets of the commercial real estate industry by providing opportunities that foster productive and supportive relationships and enhance personal and professional growth.

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www.crewsacto.org

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